Helping people live off the land sustainably
ne year ago, the Covid-19 pandemic became a hard reality that each and every one of us has had to face in our daily and professional lives. Closed borders and travel restrictions have had an unexpected impact on the operations of our own organization, as well as those of our partners and other smallholder organizations. We were also deeply saddened to learn that our representative in Guatemala, Benoît, an agronomist and tireless activist, was murdered in August 2020.

We were shaken but were able to persevere thanks to our volunteers, staff, and members, and to the generous support we received from sister organizations and our technical and financial partners. Tragedy and violence have not hindered our work, and we continue to defend the rights of indigenous smallholder communities in Guatemala. The pandemic, however, has forced us to slow down our operations, but we are coping and have maintained all of our projects in support of our partners and smallholder organizations. We even launched a new project in Guinea-Bissau and are preparing to do the same in Ethiopia.

We continue to innovate and have set up a social business in Senegal to strengthen the smallholder organizations that helped co-found that business.

The pandemic has only highlighted the vital role we play when it comes to defending smallholders and their rights. We support the agroecological intensification of crop and livestock farming systems in order to boost the performance of those systems, protect biodiversity and the climate, and limit the degradation of fragile areas (particularly forests). We are working to strengthen animal-health systems for livestock farmers everywhere, in order to treat animals as well as detect and take swift action to stamp out epizooties.

The pandemic has pushed more than 100 million people into extreme poverty. We are working to move away from the brutality of international markets by relocating exchanges and creating fairer supply chains.

We know these initiatives are effective when it comes to combating poverty and inequality, and to helping smallholder families around the world become more autonomous. We know they are needed to put a stop to zoonoses and the degradation of living systems.

The pandemic has been a cruel reminder that, on this planet, we all depend on one another. Solidarity is no longer just a choice or an option – it’s a necessity and an imperative!

In 2020, we strengthened our alliances with other international solidarity organizations, researchers, and players from the social and solidarity economy. Thanks to the continued support from our donors and financial partners, and to the unwavering commitment of our members, volunteers, and staff, AVSF is more determined than ever to defend our convictions, raise awareness, and rally more and more people in France around our cause – a cause that has never been more vital.

Solidarity is no longer just an option – it’s a necessity!
In memory of Benito, a tireless activist

On August 10, 2020, our colleague Benoit Maria ("Benito") was brutally murdered on a country road in Guatemala.

Benoit was an AVSF representative in Guatemala for over 25 years. He worked with the Ixil and Q’eqchi’ communities to help them defend their land rights and earn a decent living from the land through diversified farming and agroecology based on traditional methods.

Benoit will always remain a symbol of the deep, activist, and fundamental meaning of our organization’s work. We admired his ability to always distinguish what is essential, and to give meaning to his work and to the combat which he led to the very end and which is, and always will be, AVSF’s combat.

For his family, friends, and colleagues, our priority is to ensure that justice is served, and that is what we are doing. Our second objective is to continue his work – in Guatemala and around the world – to support agroecology for smallholders and ensure that the economic and political rights of smallholders and indigenous communities are recognized.

Ellos creen que terminaron con él, pero estará en cada milpa*

*They think they got rid of him, but he will always be out there in the cornfields.
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Smallholder farming: a solution for the future

Intensive and industrial farming create serious economic, social, and environmental imbalances and are not capable of feeding the world. In both the South and the North, those types of farming make smallholders dependent and do not allow them to earn a decent living from their land, their savoir-faire, or their work. They also threaten to upset major ecological balances. We urgently need a paradigm shift that will put smallholder farming back in its rightful place as a system that offers sustainable innovations and solutions for humanity, life, and the climate.

A professional NGO committed to activism

AVSF supports ambitious smallholder-farming and agroecology systems in the South that can sustainably ensure the food security of cities and rural areas, reduce inequality and poverty, and promote the economic and social emancipation of men, women, young people, and organizations in rural areas.

As an officially recognized non-profit association that promotes international solidarity, AVSF offers real support to rural communities and smallholder organizations in the South that are threatened by exclusion and poverty.

Over 40 years of experience

We mobilize professionals in agriculture, livestock farming, and animal health in order to help smallholder families gain greater financial and food independence.

AVSF offers smallholder communities and organizations technical advice, financial support, and training, and draws on traditional smallholder wisdom, to help them improve their living conditions, sustainably manage natural resources, and participate in local socioeconomic development.

More than 800 million people on the planet suffer from hunger, and 80% of them live in rural areas.

70% of the food consumed worldwide is produced by smallholders.

1/3 of the world’s population is smallholders.

Read AVSF’s charter at avsf.org
AVSF KEY FIGURES:

- **59 Development Projects**
- **70,000 People Supported**
- **86% of Funds allocated to our projects (€16.9m budget in 2020)**
- **280 Professionals**
- **20 Different Countries**
- **More than 80 Local Partners**
  - based in the countries where we carry out our projects: smallholder organizations, civil society, local community bodies

**Countries**:
- Guatemala
- Haiti
- Honduras
- Bolivia
- Colombia
- Ecuador
- Peru
- Senegal
- Mali
- Togo
- Benin
- Burkina Faso
- Ivory Coast
- Guinea-Bissau
- Ghana
- Central African Republic
- Madagascar
- Cambodia
- Laos
- Mongolia
- Senegal
- Mali
- Togo
- Benin
- Burkina Faso
- Ivory Coast
- Guinea-Bissau
- Ghana
- Central African Republic
- Madagascar
- Cambodia
- Laos
- Mongolia
Highlights from a year unlike any other

Unwavering support for partner organizations in the “Year of Covid”
The pandemic affected more than just AVSF’s operations. Lockdowns, travel restrictions, market closures, and rising prices for food staples have also weakened several of our partners, both NGOs and smallholder organizations. In Peru, AVSF helped the cooperative AGROPIA gain access to new spaces where it can sell its potatoes. In Senegal, AVSF helped the Pakou dairy cooperative sell its goods directly to schools. In Haiti, we helped the FECCANO federation of cacao cooperatives inform more than 1,250 producers how to protect themselves against the virus. And in Ecuador, we helped create an online training platform so that our partner, CAMAREN, could continue its operations.

AVSF launches new projects in Guinea-Bissau and Ethiopia
In line with its 2025 strategy, AVSF launched a new project in Guinea-Bissau to strengthen the production and diversification capacities of 3,000 family farms, smallholders, livestock farmers, and fishermen in the remote Bissagos Islands (with European Union support). AVSF also plans to roll out a project soon in the mountains of southern Ethiopia to help boost the performance of smallholder livestock farming, improve animal food and health, and set up a dairy supply chain in partnership with Inter Aide (a French NGO and member of Groupe Initiatives and with support from the AFD).

Creation of a social business in Senegal called ETHICAJOU
ETHICAJOU is a social business that was founded in Casamance on September 16, 2020, through a partnership between two organizations of cashew producers, a group of female cashew processors, Ethiquable (a French cooperative company), and AVSF, all of whom are joint shareholders. A corporation under Senegalese law, ETHICAJOU will begin processing organic, fair-trade nuts at an industrial facility in the city of Kolda during the second quarter of 2021, with a view to selling its products in France and Senegal. This is an example of another way to help strengthen smallholder organizations in strategic supply chains.

Publication in Senegal of two methodological guides on supporting pastoralism and combating desertification
Climate change in the Sahel and rising pressure on natural resources have resulted in the gradual degradation of certain sylvo-pastoral areas in the Ferlo region. With support from the Agence Française de Développement and Fonds Français pour l’Environnement Mondial, AVSF has been carrying out projects in the region for over ten years to combat desertification and support pastoralism. Drawing on our experience, we have outlined the different approaches and methods for creating pastoral units in two different publications under the coordination of the Senegalese Ministry of Livestock and Animal Production.
> Those publications are accessible at www.avsf.org
Continuing to teach young people about international solidarity

Educating young people about international solidarity is essential. That is why, despite the pandemic, AVSF decided to go ahead with several events it had organized for primary and secondary school students. Thanks to support from its own volunteers and a civic-service volunteer, AVSF was able to organize fun and practical workshops at several different schools to raise awareness about sustainable nutrition. Using a pedagogical kit with cacao pods and beans that the students could touch, the volunteers taught the students all about the different steps involved in the production of chocolate. The students also learned about sustainable production and responsible consumption through fair trade.

VSF International and the World Organization for Animal Health (OIE) sign a major partnership agreement

After a long process of advocacy and dialogue initiated and supported by AVSF, the two institutions signed an agreement on December 28, 2020, for an initial three-year partnership. Central to the agreement is the mutual recognition of: the importance of the role of community animal-health auxiliaries and the need for a harmonized international framework for their work. A joint effort is underway to define training guidelines similar to those used for veterinarians and veterinary para-professionals. The agreement also focuses on controlling and eradicating infectious diseases, and using antibiotics responsibly in order to combat antimicrobial resistance.

AVSF publishes a training guide on alternatives to pesticides

The guide was created by AVSF staff and volunteers, with contributions from our development and research partners. It was designed to help develop training materials tailored to different target contexts and audiences. The objective is to stop using pesticides, which are dangerous for human and animal health and harmful for the environment, and promote alternative solutions that are in line with the sustainable transition to agroecology and that are economically viable and accessible to smallholders. > The publication is available for free use at www.avsf.org

AVSF presents its “One Health” approach at a national conference in Laos under the patronage of UN organizations

In December 2020, AVSF was asked to present its own proposals and those of VSF-International for implementing the “One Health” approach in rural areas. AVSF shared emblematic experiences, such as “mobile caravans offering health services for humans and animals” in northern Mali (since 2005), and the integrated community approach in southern Cambodia (since 2016), combining zoonose prevention, waste management, alternatives to chemical pesticides, and limited use of antibiotics. Central to those proposals were: training and roll-out of community animal-health auxiliaries; raising awareness about the links between animal health, human health, and environmental health; and the necessary collaboration with and between the different local public services.
5 complementary technical skills

AGROECOLOGY
Transitioning to agroecology is a complex, multi-faceted, and holistic process that must be tailored to local conditions and that requires thoroughly transforming today’s agricultural and agrifood systems. AVSF’s approach is based on the following four pillars.

1 PRACTICES
Practices are developed from traditional smallholder knowledge and scientific innovation. Those practices are then approved by smallholder organizations: companion planting and crop rotations; biological pest control; soil, water, and forest conservation; ethnoveterinary methods; etc.

2 PRINCIPLES
Agroecology makes use of the resources and potential of each ecosystem, without degrading it, in order to boost the productivity of crop and livestock farming and help smallholders become more autonomous and therefore more resilient to economic and climate-related shocks and health risks.

3 CONDITIONS
Developing agroecology requires secure access to natural resources (water, land), pre-production services (loans, seeds, organic inputs, infrastructure, etc.), and post-production services (processing, certification, local and regional markets that are transparent and lucrative, etc.).

4 SCALE
The transitions need to occur at both farm and regional levels. But the idea is also to get consumers involved, along with civil society, the private sector, and public entities and policymakers. We need to support them too.

ANIMAL HEALTH & LIVESTOCK FARMING
AVSF was the first French NGO to offer veterinary expertise, and we still draw on that expertise to help small livestock farmers in the South become more independent. We focus on the following three areas, which are part of the One Health concept for an integrated approach to human, animal, and environmental health and food production.

1 IMPROVING LIVESTOCK-FARMING PRACTICES
Livestock feed, habitat, reproduction, management, etc. The objective is to boost productivity while ensuring food security and higher income for smallholders.

2 ESTABLISHING LOCAL ANIMAL-HEALTH SERVICES
AVSF sets up and structures networks of animal-health auxiliaries at local level to improve animal health in isolated villages and monitor diseases.

3 SUPPORTING CENTRAL AND DECENTRALIZED VETERINARY SERVICES
The objective is to prevent animal diseases, protect public health (zoonoses, meat quality, etc.), and strengthen the role of livestock farming in the economy.
SUSTAINABLE & FAIR SUPPLY CHAINS

AVSF supports the following four initiatives to combat unfair competition from agribusiness and unsustainable intensive-farming systems, which pose a threat to smallholders in the South.

1 AGROECOLOGY

Transitioning to agroecology offers a comparative advantage for smallholders. By upscaling their products, they can position themselves on high-quality markets that are more lucrative.

2 CERTIFICATION

Certification attests to the quality of a product and guarantees compliance with rigorous specifications. Producers can therefore charge higher prices and boost their income.

3 PRODUCER ORGANIZATIONS

AVSF restructures these key players and helps them improve their skills in production, processing, and marketing. The producer organizations are therefore able to free themselves from certain intermediaries, negotiate directly with buyers, and become integrated into transparent high-quality supply chains.

4 BENEFICIAL PARTNERSHIPS

AVSF helps producer organizations establish long-term partnerships and fair, equitable, and transparent contracts with processors and distributors.

COMBATTING CLIMATE CHANGE

AVSF helps smallholders reduce their greenhouse-gas emissions and adapt to climate change.

1 PREVENTING AND REDUCING THE EFFECTS OF CLIMATE CHANGE

Agroecology practices store more carbon in the soil, reduce pollution by limiting the use of chemical inputs, and help reduce greenhouse-gas emissions. They help smallholders become more resilient by utilizing their rich agricultural biodiversity, smallholder seeds, and hardy breeds, which are better suited to variable climate conditions.

2 PROMOTING RENEWABLE ENERGIES

Renewable energies emit fewer greenhouse gases and help limit deforestation and the cutting of firewood. Family methanation units make use of animal waste to produce gas for cooking and organic fertilizer for crops. Solar panels produce the energy needed to pump water from pastoral wells and irrigation systems.

CRISIS MANAGEMENT & POST-EMERGENCY INITIATIVES

Rural communities face all sorts of catastrophes, from earthquakes, drought, and flooding, to insects, armed conflict, and health crises. AVSF supports those communities in the following two areas.

1 IMPROVING PREVENTION AND MAKING COMMUNITIES MORE RESILIENT

Agroecology production systems are making communities everywhere more resilient to catastrophes. For instance, preventive land-use planning helps limit damage during flood events, which are a regular occurrence on farmland in the coastal plains of Ecuador and Peru. AVSF provides nomadic livestock farmers and local community bodies in the Sahel with early-alert systems for drought, pasture degradation, and disease.

2 HELPING VICTIMS REGAIN THEIR PRODUCTION CAPACITY

After each crisis, AVSF distributes seed and tool kits, animals, and animal feed to organizations and smallholders. We transfer the working capital or cash needed to support struggling supply chains and producer organizations, or to renovate or rebuild production infrastructure: vaccination stations, wells, irrigation canals, buildings for storage and processing, etc.
A closer look at 13 of the 18 new projects launched in 2020

**ECUADOR**

Terramaz Yasuni: Combatting deforestation and promoting sustainable development in the Amazon region

This project offers support to Waorani indigenous communities and communities of settlers living in the Yasuni National Park near the Peruvian border, in order to help them preserve their forest lands and cultural heritage while developing production (cacao, agroecology products, etc.) and promoting tourism.

**Partners:** FEPP, CIRAD, ONF-International, Waorani indigenous organizations

**Funded by:** the AFD

**BOLIVIA, COLOMBIA, ECUADOR, PARAGUAY, PERU**

Providing training for young people in rural areas in the Andes

This project seeks to improve technical and professional training programs for young people in rural areas in order to help them become active participants in the promotion of sustainable and inclusive development in their own regions.

**Partners:** FranceAgriMer, French embassies, FVI, local ministries, training centers, smallholder and indigenous agricultural unions, agricultural cooperatives

**Funded by:** the French Ministry of Foreign Affairs

**MADAGASCAR**

AFAFI Sud: a successful and resilient livestock-farming program in southern Madagascar

This project supports ten goat-breeder groups (more than 555 smallholder families) to help them maintain a successful animal-production system that is resilient to climate risks, while improving community animal-health auxiliaries.

**Partners:** GRET (leader), CTAS, CIRAD, Fofifa (associate)

**Funded by:** the European Union

FIOVANA: providing access to quality food in south-east Madagascar

This project supports over 1,000 producers and producer groups in agricultural supply chains for local and export markets (such as poultry, small ruminants, beekeeping, fish farming, market gardening, exotic fruits, vanilla, etc.) in order to improve food and nutritional security and help chronically vulnerable, poor families in Madagascar’s Manakara region become more resilient.

**Partners:** ADRA, FIAINTSO, TANGO International, FHI 360

**Funded by:** USAID

**PERU**

Working together to promote development and well-being in a region that specializes in coca production

This project seeks to create forums for dialogue in the “VRAEM” valley (a region specializing in coca production and dogged by armed conflict), where smallholder organizations, indigenous communities, and public institutions can work together to promote opportunities for social and economic development for roughly 15,000 families.

**Partners:** PROGRESO, FEPAVRAE

**Funded by:** the European Union

**IMPACT:** promoting the economic emancipation of women

This project seeks to strengthen the role of 30 women’s groups in production systems and supply chains for market gardening, yak wool, and cashmere in the provinces of Khentii and Arkhangai.

**Partners:** GERES, MONES

**Funded by:** the European Union
GUINEA-BISSAU

TÉ BAMGHAKO: Agroecology and economic development in the Bissagos Islands

This project aims to strengthen the production and diversification capacities of 3,000 family farms (250 female fish processors, 1,500 cashew producers, 250 market gardeners, and 1,000 poultry farmers) by promoting agroecological techniques and practices.

Partners: OGD
Funded by the European Union

SENEGAL

Producing organic, fair-trade cashew nuts in Kolda

This project seeks to help structure and improve the professional skills and training of two federations of smallholder groups in Kolda and Birassou, with a focus on producing and certifying organic and fair-trade cashew nuts. Those federations are future partners and shareholders of a jointly created social business in Casamance.

Partners: Smallholder organizations in Banghère and Kolda, Ethiquable
Funded by the AFD

MALI

Strengthening governance and promoting economic development in the Gourma region

This project aims to strengthen the leadership of local community bodies, technical services, and ten agro-pastoral organizations (3,560 direct beneficiaries) in order to improve the food and nutritional sovereignty and resilience of communities in the Gourma Rharous region, who are vulnerable to insecurity and climate change.

Partners: Regional authorities and smallholder organizations in Gourma Rharous
Funded by the AFD

MALI AND BURKINA FASO

FAIR SAHEL: Helping farms in the Sahel become more resilient through agroecological intensification

This project seeks to organize opportunities for experience-sharing on agroecological intensification between smallholder organizations and both public and private entities. It also aims to offer training and distribute communication materials, and to engage in training and advocacy with public and private entities in West Africa.

Partners: CIRAD (leader), IRD, European and West African agricultural research institutes, ENDA Pronat, GTAE.
Funded by the European Union and the AFD

LAOS

Offering local veterinary services in Luang Prabang

This project involves testing a local veterinary service in the Viengkham district of Luang Prabang for 100 families in 20 villages as part of a project initiated by Agrisud involving participative land-planning and mixed crop and livestock farming, which has helped significantly increase the number of animals raised, particularly cattle.

Partners: PAFO Luang Prabang, DAFO Viengkram District, Souphanouvong University (Luang Prabang), Agrisud
Funded by the AFD

Promoting tea grown on centuries-old trees by Lao smallholders on local and export markets

This project seeks to provide technical assistance to the Lao Ministry of Agriculture to develop and promote a supply chain for tea in Laos, and to market the tea internationally (quality systems, certification).

Partners: GRET, LCG
Funded by the AFD

CENTRAL AFRICAN REPUBLIC

Promoting rural resilience and animal health

This project aims to strengthen the central capacities of the State and decentralized services with regard to animal health in order to meet the needs of livestock farmers.

Partners: IRAM, Echelle, National Agency for Livestock Development, National Federation of Central African Breeders
Funded by the AFD and the European Union
Advocating for smallholders and their rights

The pandemic has slowed a number of political processes at international level, but it has not altered the drive or desire of NGOs to defend human rights. With our partners, we maintained dialogue in 2020 with French and international institutions, and authorities in the countries where we carry out our projects, to defend and promote smallholders around the world.
Our advocacy work focused on three main objectives:

1. **Smallholder agroecology**

With the C2A commission and as part of the French Interministerial Group on Food Security (GISA), AVSF participated in the negotiations of the Committee on World Food Security (CFS) for the adoption of policy recommendations for agroecology by contributing to the CFS’ initial proposals.

AVSF and the C2A organizations also spoke with entities advocating for agroecology in West Africa (including 11 West African networks) in order to become better acquainted with them and establish or strengthen partnerships with C2A in order to enhance our respective advocacy efforts. These discussions resulted in a publication presenting their advocacy strategies for agroecology, which was broken down into a series of videos about agroecology in West Africa and the seven pillars of smallholder agroecology. The aim of becoming better acquainted with one another is ultimately to improve the capacities of civil-society organizations to defend agroecology in Europe and West Africa. A mixed advocacy committee comprising members from both the North and South will likely be set up to ensure that policy and institutional demands are consistent with one another.

2. **Successful smallholder livestock-farming systems that are resilient to health risks and that have a positive impact on human health and the environment**

After several years of dialogue and negotiations, the World Organization for Animal Health (OIE) and our VSF International network signed an initial partnership agreement in 2020. Both parties will share their experiences and expertise on the role and contribution of local community animal-health agents and on the need for a harmonized international framework for their work. The agreement also focuses on controlling and eradicating infectious diseases, and using antibiotics responsibly in order to combat antimicrobial resistance.

AVSF and VSF-International have been working closely with international organizations, scientists, and States (Mali and Laos, for example) to call for the implementation of the One Health approach. In order for the approach to effectively contribute to better human, animal, and environmental health, it must consider greater political and financial support for smallholder livestock farmers around the world and for the roll-out of community animal-health auxiliaries in rural communities in order to take action and quickly detect transmissible diseases. The approach must involve raising awareness about the links between those three areas of health, and the collaboration that is needed with and between the different public services in question at local and national level.

3. **Fair and sustainable supply chains**

Within Commerce Equitable France (CEF), AVSF defends a rigorous and transformative fair-trade system to help drive agroecological, social, and economic transitions that benefit smallholder organizations in the South. In 2020, CEF sought to revive efforts to advocate for a French policy for public development aid in support of fair trade.

Because the current economic context works to the disadvantage of smallholder communities (who must compete on markets dominated by agribusiness and powerful entities in certain producer countries), AVSF published a position paper to present its vision and advance arguments for debates with public authorities and other private entities on fair and sustainable supply chains capable of offering real solutions to issues such as food and nutritional security, poverty reduction, job creation, and climate change.
Raising awareness about solidarity and the smallholder cause

The health crisis has presented an obstacle for volunteer initiatives, but AVSF was able to adapt by organizing a series of videoconferences and “ECSI” events (education in citizenship and international solidarity) while strictly adhering to health regulations. The objective was still the same: to teach people of all ages about solidarity and the smallholder cause, and about the importance of working to build a fairer world.
Education in Citizenship and International Solidarity (ECSI)

The purpose of ECSI is to help people understand the complexity of the world and the origin of inequality, and to get them to think about what they can do, both individually and collectively, to help build a fairer world. AVSF’s permanent staff and volunteers are working together to educate children, students, and people of all ages. These initiatives in France are not insignificant. They complement the projects we carry out with smallholder communities. We all have an interest in the impact of the production and consumption of agricultural products, from both the upstream and downstream parts of the supply chain.

Aminata in the Land of Chocolate
By following the story of Aminata and her parents, who are cacao producers in Ivory Coast, primary-school students learn about how cacao trees are grown and about the sustainable production and responsible consumption of chocolate through fair trade. The workshop materials include a kit comprising a video, a slide show, and cacao pods and beans that the students can touch. As a special treat, each workshop concludes with a chocolate tasting (fair trade, of course!).

Back to school
AVSF has an invaluable network of about twenty student volunteers from agricultural and veterinary schools. Those volunteers serve as relays, leading ECSI events at their own schools and in their home regions. We also seek to establish ties with prestigious schools in more wide-ranging fields. For example, students at Ecole des Ponts et Chaussées taught secondary-school students about sustainable development.

Welcome to the club
The “Lycéens” clubs give secondary-school students a chance to work with AVSF to teach their peers about smallholder farming and international solidarity. Louise, a student in her final year at Montalembert high school in Nogent-sur-Marne, says: “I became a volunteer for AVSF in July 2020. My job is to teach young people about fair trade and responsible consumption. I speak at primary schools in Fontenay with four friends [Antonia, Camille, Clémence, and Eva]. We use the “Aminata in the Land of Chocolate” kit. Our fun approach helps the students to really understand the challenges that Aminata’s parents face.”

Starting afresh
Other ECSI initiatives were put on hold during the health crisis and will start up again once things get back to normal. That is the case with the AVSF Junior project, which encourages secondary-school students to support the United Nations’ sustainable development goals by organizing workshops and producing short videos on a topic of their choice. The association-life team is also organizing special athletic events in support of solidarity. Get ready to sweat for a good cause!
Elected representatives and governance bodies

at 11 June 2021

THE BUREAU

Philippe Collin
President
Farmer, former spokesperson for Confédération Paysanne

Michel Prost
Vice President
Agricultural economist, former director of a federation of cooperatives

Barbara Dufour
Vice President in charge of Relations with the Animal-Health Sector
Veterinarian, professor of contagious diseases and epidemiology at Alfort veterinary school

Jean-François Lamoureux
Vice President of Association Life
Architect, former vice president of Action Contre la Faim

Elisabeth Muller
Treasurer
Former AVSF administrative and financial director

Jean-Michel Thomas
Secretary General
Agricultural engineer, professor emeritus of agronomy at AgroSup Dijon

Amélie Bajolet
Secretary General
Agricultural engineer, agroecology expert, president of the label Bee Friendly

Olivier Faugère
Veterinarian, specialist in livestock farming in warm regions and veterinary public health, former director of the French National School of Veterinary Services and France Vétérinaire International

Claire Jarriges
School teacher, involved in the development of AVSF’s association life for over three years

Dominique Lebreton
Farmer and economic, social, and environmental advisor [CESER] for the regional Confédération Paysanne

Jacques Loyat
Honorary general engineer of agricultural engineering for water and forests

Alexandre Martin
Agricultural economist and engineer

David Millet
Agricultural economist, draft-animal service provider, former AVSF national representative for Haiti

Xavier Peyrache
Economic consultant

Daniel Roche
Agronomist, former director of the Esitpa school of agricultural engineering, agricultural training instructor and specialist in agricultural and rural development

Jeanine Sochas
Former director of an association for local and social development in the Beaufortain region of France’s Savoie department

Christian Taupiac
Forest ranger and agricultural economist, specialist in rural development in developing countries

Hugues Vernier
Head of agriculture/food for the Val de Drôme community - Coordination of the Biovallée strategic and operational project in France’s Drôme department

Alain Yvergniaux
Economist, former business executive, strategy and organization consultant, director of the international think tank Global Local Forum

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GTAE
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- ADB (Asian Development Bank)
- IDB (Inter-American Development Bank)
- European Commission - DG INTPA - Directorate-General for International Partnerships (e.g. DEVCO EuropeAid)
- European Commission - DG ECHO - Directorate-General for European Civil Protection and Humanitarian Aid Operations
- DCI Principality of Monaco (Department of International Cooperation)
- SDC (Swiss Agency for Development and Cooperation)
- FAO (Food and Agriculture Organization)
- FFEM (French Global Environment Fund)
- IFAD (United Nations International Fund for Agricultural Development)
- MEAE (French Ministry of Europe and Foreign Affairs), French Crisis and Support Center, French embassies (Cooperation and Cultural Action Services)
- WFP (World Food Program)
- UNEP (United Nations Environment Program)
- UNDP (United Nations Development Program)
- USAID
- WIPO (World Intellectual Property Organization)

**FRENCH PUBLIC & PARAPUBLIC BODIES**
- International Cooperation Center of Agricultural Research for Development (CIRAD)
- OIF (International Organization of La Francophonie)

**FRENCH REGIONAL AUTHORITIES**
- Hauts-de-Seine department
- Auvergne-Rhône-Alpes region
- Bretagne region
- Normandie region
- Metropolitan Lyon – Greater Lyon
- City of Lyon

**INSTITUTIONS & PUBLIC AUTHORITIES IN THE COUNTRIES WHERE WE OPERATE**
- ECOWAS (Economic Community of West African States) – ARAA (Regional Agency for Agriculture and Food)
- Ministerio de Agricultura y Ganadería (MAG) de Ecuador
- Haitian Ministry of Agriculture, Natural Resources and Rural Development
- Senegalese Ministry of Agriculture and Rural Equipment
- Provincial Departments of Agriculture, Forestry and Fisheries – Cambodia
- Lao PDR Department of Agriculture
- Republic of Ivory Coast Ministry of Agriculture and Development

**ASSOCIATIONS & FOUNDATIONS**
- CESI (French Committee for International Solidarity)
- CSE (Ecological Monitoring Center - Senegal)
- ESF (Livestock Farming without Borders)
- Fondation de France
- Fondation Ensemble
- Pro Victimis Foundation – Switzerland
- SUCO (Solidarity Union Cooperation) - Canada

**COMPANIES & CORPORATE FOUNDATIONS**
- Crédit Coopératif
- Clinic and Job Dress
- Ethiquable
- Fondation Bel
- EDF Foundation
- Rabobank Foundation
- Raja-Danièle Marcovici Foundation
- Fois Gras Gourmet
- Matmut
- Orkeo
- Valrhona

**FUNDRAISING PARTNERS**
- Prizle
- Benevity

AVSF’s work is made possible by the strategic private partnerships we build with companies, corporate foundations, and private foundations.

For more information, contact Claire Benisti, head of sponsorships and private partnerships: c.benisti@avsf.org

Read AVSF’s charter on “Partnerships with Companies and Foundations” at avsf.org
After the Coronavirus epidemic was first declared in China in December 2019, it subsequently spread throughout the rest of the world. The countries where we carry out our projects were affected in different ways. We had no choice but to slow or suspend some of our activities, and reorient others. Our teams at the head office and in the field proved resilient and were able to adapt. Despite the health situation, most of our projects were able to continue throughout 2020. We received support from our main funding providers thanks to their flexibility in spite of the situation.

The total volume of activity in 2020 amounted to €16,940,000, which was 22% lower than what had been budgeted for the year. It should be noted, however, that activity increased 17% versus 2019. The breakdown by geographic zone remained stable, with over 50% of activity in Africa, 29% in America, and 12% in Asia.

We generated a surplus of €241,000. Operating earnings totalled €295,000, while financial earnings were -€6,000 and extraordinary earnings were -€48,000.

Most of our funding (80%) still comes from public subsidies, such as the "program"-type cross-disciplinary funding agreement with the AFD. Donations from individual donors, however, increased slightly to €1.1 million. We are continuing our policy of creating sensible, balanced budgets, which, combined with sound budgetary monitoring, allows us to generate surpluses.

This result allowed us to bring our equity capital to €2,943,000. That figure has been steadily growing for several years and brings us closer to our goal of covering our working capital requirement of €3 million. Crédit Coopératif granted us promissory notes in the amount of €360,000.

Volunteers contributed 3,197 hours to AVSF’s mission and operations in 2020, which was valued at €160,000.

### BREAKDOWN OF SOCIAL MISSIONS BY GEOGRAPHIC ZONE
- West Africa 49%
- Asia 12%
- Haiti 16%
- Europe 5%
- Madagascar and Ethiopia 5%
- Central America 1%
- Andes 12%

### USE OF FUNDS 2020
- Social missions 87%
- Fundraising costs 3%
- Restricted funds carried over 0,4%
- Operating costs 9%
- Allowances for provisions 0,6%

### RESSOURCES 2020
- Public funds 85%
- Foundations, associations, and other non-profits from other non-profit organizations 2%
- Sponsorships and private services 2%
- Unrestricted donations 7%
- Financial products, exceptional and other 4%
**Balance sheet** *(in thousands of euros)*

<table>
<thead>
<tr>
<th></th>
<th>GROSS</th>
<th>DEPREC. &amp; PROVISIONS</th>
<th>NET</th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ASSETS</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Current assets</td>
<td>38 221</td>
<td></td>
<td></td>
<td>38 221</td>
<td>30 298</td>
</tr>
<tr>
<td>Accounts receivable</td>
<td>37 970</td>
<td></td>
<td></td>
<td>37 970</td>
<td>30 275</td>
</tr>
<tr>
<td>Accrued charges</td>
<td>251</td>
<td></td>
<td></td>
<td>251</td>
<td>23</td>
</tr>
<tr>
<td><strong>Currency translation adjustments</strong></td>
<td>582</td>
<td></td>
<td></td>
<td>582</td>
<td>226</td>
</tr>
<tr>
<td>Cash</td>
<td>7 617</td>
<td></td>
<td></td>
<td>7 617</td>
<td>8 547</td>
</tr>
<tr>
<td>Treasury investments</td>
<td>5</td>
<td></td>
<td></td>
<td>5</td>
<td>5</td>
</tr>
<tr>
<td>Available cash</td>
<td>7 612</td>
<td></td>
<td></td>
<td>7 612</td>
<td>8 542</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>46 977</td>
<td>102</td>
<td>46 875</td>
<td>39 481</td>
<td></td>
</tr>
</tbody>
</table>

**Liabilities** *(in thousands of euros)*

<table>
<thead>
<tr>
<th></th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Association funds</td>
<td>2 943</td>
<td>2 701</td>
</tr>
<tr>
<td>Equity capital</td>
<td>2 702</td>
<td>2 583</td>
</tr>
<tr>
<td>Earnings</td>
<td>241</td>
<td>118</td>
</tr>
<tr>
<td><strong>Provisions for risks and charges</strong></td>
<td>404</td>
<td>477</td>
</tr>
<tr>
<td><strong>Restricted funds</strong></td>
<td>84</td>
<td>24</td>
</tr>
<tr>
<td>Debts</td>
<td>42 495</td>
<td>35 588</td>
</tr>
<tr>
<td>Other debts</td>
<td>2 304</td>
<td>1 695</td>
</tr>
<tr>
<td>Deferred income</td>
<td>40 191</td>
<td>33 893</td>
</tr>
<tr>
<td><strong>Currency translation adjustments</strong></td>
<td>566</td>
<td>191</td>
</tr>
<tr>
<td>Loans and other borrowings</td>
<td>383</td>
<td>500</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>46 875</td>
<td>39 481</td>
</tr>
</tbody>
</table>

**Notes to the Balance Sheet:**

- Our balance sheet shows substantial masses of receivables and debt for projects spanning several years, which have been accounted for under current accounting standards.

- There are significant amounts under assets as accounts receivable. Those accounts receivable correspond to agreements where the contract has been signed but the funds have not yet been received.

- There are also significant amounts of deferred income under liabilities. That deferred income corresponds to funding that AVSF has signed a contract for, but not yet spent on its projects.

- Equity capital increased to €2,943,000 thanks to the allocation of earnings generated in 2020, which brings the equity ratio to 17.4% of the volume of activity in 2020.
### Surplus/Deficit Account Indicating Source and Destination of Funds (CROD) 31/12/2020

#### Breakdown of Income by Source

<table>
<thead>
<tr>
<th>Source</th>
<th>Total</th>
<th>%</th>
<th>From the General Public</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>1 - Resources from the General Public</strong></td>
<td>1397241</td>
<td>8%</td>
<td>1397241</td>
<td>99.96%</td>
</tr>
<tr>
<td>1.1. Unrestricted contributions</td>
<td>7845</td>
<td></td>
<td>7845</td>
<td></td>
</tr>
<tr>
<td>1.2. Donations, bequests and sponsorship</td>
<td>1389396</td>
<td></td>
<td>1389396</td>
<td></td>
</tr>
<tr>
<td>Hand-to-hand donations</td>
<td>1109107</td>
<td></td>
<td>1109107</td>
<td></td>
</tr>
<tr>
<td>Legacies, gifts and life insurance</td>
<td>14362</td>
<td></td>
<td>14362</td>
<td></td>
</tr>
<tr>
<td>Sponsorship</td>
<td>265927</td>
<td></td>
<td>265927</td>
<td></td>
</tr>
<tr>
<td><strong>2 - Income not linked to donations from the General Public</strong></td>
<td>2694652</td>
<td>16%</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>3 - Subsidies and Other Public Allocations</strong></td>
<td>12658741</td>
<td>75%</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>4 - Readjustment of Provisions and Depreciation</strong></td>
<td>189230</td>
<td>1%</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>5 - Use of Restricted Funds from Past Years</strong></td>
<td>562</td>
<td>0.003%</td>
<td>562</td>
<td>0.04%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>16940426</td>
<td></td>
<td>1397804</td>
<td></td>
</tr>
</tbody>
</table>

#### Breakdown of Costs by Destination

<table>
<thead>
<tr>
<th>Destination</th>
<th>Total</th>
<th>%</th>
<th>From the General Public</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>1 - Social Missions</strong></td>
<td>14491709</td>
<td>87%</td>
<td>935988</td>
<td>67%</td>
</tr>
<tr>
<td><strong>2 - Fundraising Costs</strong></td>
<td>479283</td>
<td>3%</td>
<td>393790</td>
<td>28%</td>
</tr>
<tr>
<td><strong>3 - Operating Costs</strong></td>
<td>1551206</td>
<td>9%</td>
<td>7845</td>
<td>1%</td>
</tr>
<tr>
<td><strong>4 - Allowances for Provisions and Depreciation</strong></td>
<td>116706</td>
<td>1%</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>5 - Tax on Income</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>6 - Restricted Funds Carried Forward</strong></td>
<td>60180</td>
<td>0.4%</td>
<td>60180</td>
<td>4%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>16699083</td>
<td></td>
<td>1397803</td>
<td></td>
</tr>
</tbody>
</table>

**Surplus or Deficit** 241343

### Notes to the Surplus/Deficit Account:

- The Surplus/Deficit Account was drawn up in compliance with the new ANC-2018-06 accounting regulations. The right-hand column shows resources from fundraising and their contribution to our operations. The information here is identical to the information presented in the Use of Resources Statement*.
- AVSF allocated 86% of its resources to its development projects in France and abroad. 54% of the expenses for those social missions was in connection with projects carried out in Africa.
- Most of the resources collected from the public were allocated to social missions and fundraising. Only member subscriptions were used to fund association-life operations. Fundraising costs were stable year-on-year.
- Other income not linked to donations from the general public mainly includes proceeds from services provided by our teams to cover our coordination costs, and financial contributions from associations and foundations.

*The official detailed versions of the Surplus/Deficit Account and Use of Resources Statement appear in the report prepared by our statutory auditors at Baker Tilly Strego. That report is also submitted to the website of the Journal Officiel after approval of the accounts at the General Meeting. It is available on our website at www.avsf.org.
United Nations’ Sustainable Development Goals

AVSF supports the sustainable development goals

NO POVERTY + REDUCING INEQUALITIES
The “Lencas Agroecology” project in Honduras offers training to indigenous women and young people to teach them how to produce and market agroecological products in order to help them emerge from poverty and avoid discrimination.

ZERO HUNGER
The “Tambatra” project in the Hauts-Plateaux region of Madagascar around Antananarivo aims to boost agricultural production, improve food and nutritional security for rural communities, and combat stunted growth in children under five years old.

RESPONSIBLE CONSUMPTION AND PRODUCTION
The “Equity” program carried out in partnership with Commerce Equitable France assists 40 smallholder organizations in the production and processing of organic and agroecological products in accordance with environmentally friendly practices, and helps structure fair-trade supply chains.

MEASURES TO COMBAT CLIMATE CHANGE
The “Forests” project helps smallholder communities in the Savane, Kara, and Centrale regions of Togo restore and sustainably manage forests and sensitive sites so that they can become more resilient to climate risks.

AVSF also promotes the following SDGs:

3 GOOD HEALTH AND WELL-BEING
5 GENDER EQUALITY
7 AFFORDABLE AND CLEAN ENERGY
8 DECENT WORK AND ECONOMIC GROWTH
17 PARTNERSHIPS FOR THE GOALS
15 LIFE ON LAND